

2012-13 ANNUAL REPORT





Expanding Our State of Minds

The Fund For
Wisconsin Scholars
provides need-based grants
to graduates of Wisconsin
public high schools a
ttending Wisconsin
public colleges.

A private, not-for-profit charitable foundation established in 2007 by a founding gift from John P. and Tashia F. Morgridge, we aim to:

reduce the financial barriers to college

lighten the debt incurred by college

improve the frequency of degree completion

ensure the opportunity for generations of young people to further their education

A Message from the Executive Director

The Fund For Wisconsin Scholars' annual report for the fiscal year ending June 30, 2013 displays information about the FFWS recipients and some of the outcomes we have observed after five years of providing FFWS grants to students throughout the

state of Wisconsin. The students attend either a UW or WTCS college or university and this report highlights many positive outcomes but also some of the challenges that we face and areas in which improvement is needed. Key facts about the investment portfolio and grant and stipend distribution are illustrated.

Since the inception of the FFWS in 2007, over 7,000 Wisconsin students have received at least one semester of a FFWS grant or stipend totaling close to \$30 million. The endowment remains strong and received an additional gift of \$20 million from the founders of the FFWS, John P. and Tashia F. Morgridge, this past year which continues to ensure the opportunity for generations of Wisconsin young people to further their education.

Each year we randomly select over a thousand students from a pool of approximately 7,000 who meet the eligibility requirements for the grant. Our hope each year is to have an equal number of FFWS grantees from four year and two year schools. We are excited to see that the retention and graduation rates among recipients are increasing slightly from the first two years, and we hope that the FFWS grant has contributed to that increase, but we know that more research and evaluation is needed.

We continue to be impressed not only with the students we meet on our campus tours, but the dedicated, wise financial aid officers with whom we are privileged to work with on the grant distribution. The work of this foundation is greatly enhanced by these wonderful people.

The recipients again come from all areas of the state and attend all forty two public universities and colleges. We are excited to provide some financial support to help with college costs, but are most excited to meet and listen to the students share their backgrounds, experiences and dreams with us.

Thank you for your encouragement and support and I welcome your continued care and enthusiasm for all Wisconsin students.

Mary A. Sulhandson

Mary W. Gulbrandsen

Executive Director, Fund For Wisconsin Scholars

FFWS GIFTS 2011-2012

\$7,856,282

FFWS Grants

\$570,600 \$6,312,550

■ UW System

WTCS

FFWS Stipends



\$248,891



New FFWS Grant Recipients

Thirteen hundred students were randomly selected to receive a grant from FFWS — 675 two year students and 625 four year students. Nine hundred and thirty-seven new students responded to the invitation and received the grant first semester 2012-2013, eight hundred and fifty-eight, second semester.

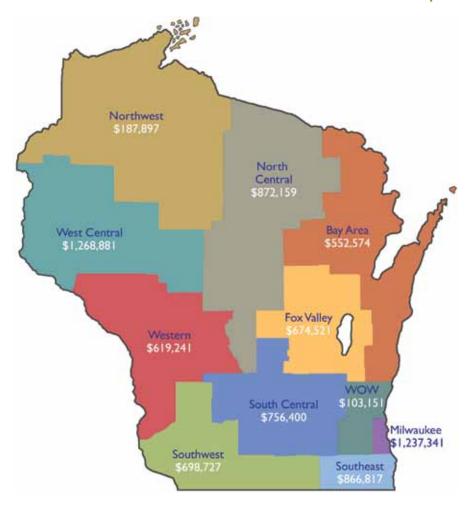
RECIPIENTS GRADUATED FROM HIGH SCHOOL IN THESE COUNTIES



ECONOMIC REGIONS

The Wisconsin Department of Workforce Development identifies eleven Workforce Development Areas. The Office of Economic Advisors publishes monthly and annual reports that compile information from multiple resources to analyze local economic conditions in these areas. The amount of FFWS grant and stipend dollars to each area is highlighted.

WISCONSIN ECONOMIC REGIONS: Total 2012–2013 FFWS Grant & Stipend \$



UW RECIPIENTS

There were students at all thirteen UW Four Year Colleges and Universities and students at all thirteen UW Two Year Colleges who received a first year FFWS grant. In addition to the new FFWS grant awards at each campus, FFWS provides ongoing grants to eligible, continuing recipients and stipend money for distribution by the Financial Aid Officers to qualified students. Students can receive grants for up to ten semesters, if eligibility is maintained.

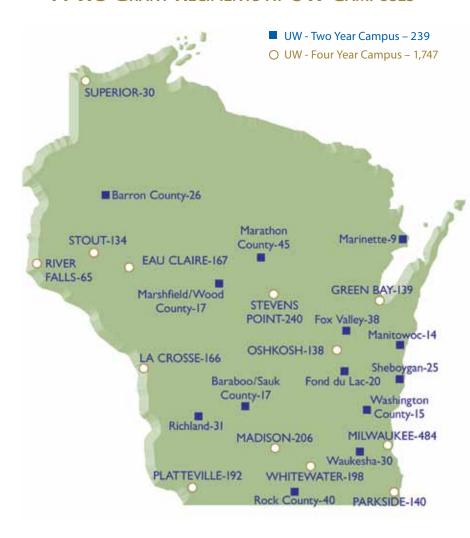
School	12-13 New Grant Recipients	Total Grant Recipients	Total 2012-13 Grants & Stipends
UW Colleges	150	239	\$468,312
UW Eau Claire	50	143	\$535,922
UW Green Bay	34	113	\$415,957
UW La Crosse	49	149	\$544,719
UW Madison	39	167	\$646,774
UW Milwaukee	89	291	\$1,138,439
UW Oshkosh	51	138	\$491,394
UW Parkside	20	71	\$280,428
UW Platteville	63	144	\$529,998
UW River Falls	18	65	\$230,222
UW Stevens Point	57	183	\$677,649
UW Stout	27	116	\$423,047
UW Superior	4	22	\$89,107
UW Whitewater	53	145	\$548,050
TOTAL	704	1,986	\$7,020,018

of 9/1/13





FFWS GRANT RECIPIENTS AT UW CAMPUSES







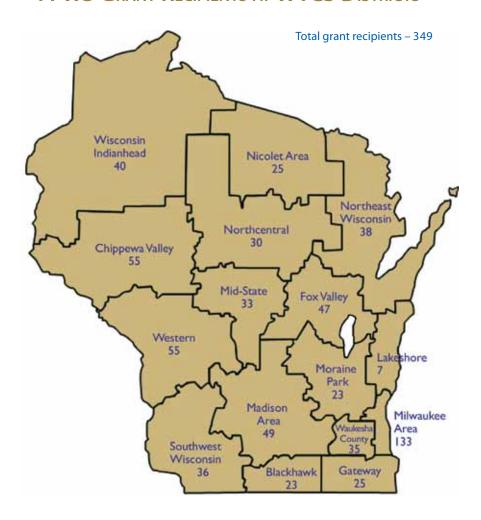
WISCONSIN TECHNICAL COLLEGE SYSTEM RECIPIENTS

There were students at all sixteen WTCS Districts who received first year FFWS grants. In addition to the new FFWS grant awards at each campus, FFWS provides ongoing grants to eligible, continuing recipients and stipend money for distribution by the Financial Aid Officers to qualified students. Students can receive grants for up to ten semesters, if eligibility is maintained.

School	12-13 New Grant Recipients	Total Grant Recipients	Total 2012-13 Grants & Stipends
Blackhawk	2	2	\$14,737
Chippewa Valley	26	37	\$79,690
Fox Valley	29	37	\$79,305
Gateway	6	8	\$38,339
Lakeshore	6	7	\$12,600
Madison Area	24	39	\$84,126
Mid-State	9	19	\$46,308
Milwaukee Area	16	28	\$98,902
Moraine Park	6	6	\$19,522
Nicolet Area	13	18	\$32,664
Northcentral	3	10	\$26,938
Northeast	14	21	\$53,117
Southwest	24	27	\$54,480
Waukesha County	11	20	\$42,251
Western	27	41	\$74,522
WI Indianhead	17	29	\$60,190
TOTAL	233	349	\$817,691



FFWS GRANT RECIPIENTS AT WTCS DISTRICTS







RETENTION RATES BY COHORT

FFWS recipients may receive an FFWS grant for up to ten semesters, if they meet the eligibility criteria. One of the criteria is that they must maintain continuous, full time enrollment in a WTCS or UW college or university.

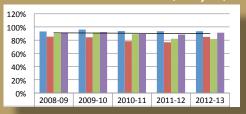
There is little change in the retention rates from 1st to 2nd semester across each of the five cohorts, however, there is a slight upward trend from 1st to 2nd year retention rates among UW four year students across the five cohorts and among WTCS students after dipping for two years. The retention rates from year to year are increasing slightly with each new cohort among the UW four year schools.



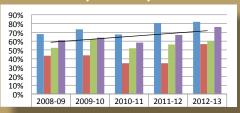
RETENTION RATES BY COHORT

1st semester to 2nd semester (First year)

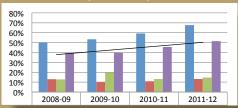




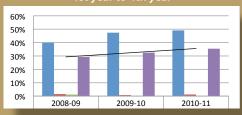
1st year to 2nd year



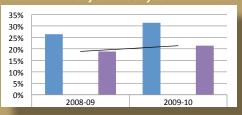
1st year to 3rd year



1st year to 4th year



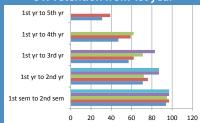
1st year to 5th year



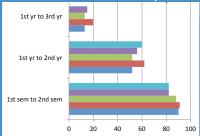
RETENTION RATES BY SECTOR

2012-2013 2011-2012 2010-2011 2009-2010 2008-2009

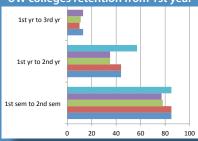




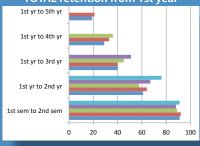
WTCS retention from 1st year



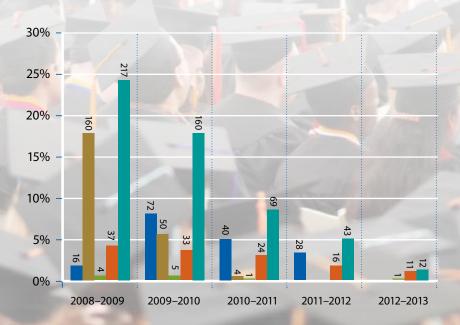
UW colleges retention from 1st year



TOTAL retention from 1st year



CREDENTIALS EARNED AS OF FALL 2013



- Associates Degree
- Baccalaureate Degree
- Certificate
- Diploma
- Total

FFWS BACCALAUREATE GRADUATES

Michael Adashek Jessica Adler Courtney Allen Kvler Allen Matthew Austinson Amevi Ezekiel Azanleko Aquete Jennifer Balko Luann Ballweg Sonja Bauer Silvia Bautista Dennis Behnke Lauren Bell Jessica Beltran Joshua Benson Michael Benzschawel Danielle Beyer Beth Beyer Kelly Blaha Kelly Brill Tamar Brooks Cassandra Brunette Amanda Brzenk Landon Burlingham Marie Busse Ariel Canzoneri Rita Carlson Michael Chetney Brandon Colbenson **Emily Conat Daniel Courtney** Julianne Cunningham Max Dalton Taylor Dassow Nina De Wane Malissa Dietsch John Dietz Jacob Dinsmore Dylan Dobson Sarah Dorzok Trenton Dowling Matthew Dresser Joy Droeszler Fawn Dubinski Rachel Dubinski James DuCharme Zachary Duduzik Sarah Dunaj Kelsey Duquaine Karina Eck Shannon Edminster Tyler Ehlers Shawna Engelhardt

Kvle Finckler Eric Frei April Friedenfels Brian Froemming Nina Fronjian **Emily Gabor** Aaron Gapen Melia Gegenfurtner Brian Gibbs Michele Gliniecki Melissa Goldade Danielle Goodrich Amanda Graham Trashonda Green Brianna Griebel Giovanna Guteirrez Melissa Haffner Debra Haggerty Kimberlee Hall Cheng Hang Alyssa Harding Danielle Hawthorn Kateri Hawpetoss **Emily Heiring** Chelsea Hensler Maikeng Her Erik Hess **Emmanuel Higgins** Damian Hilbert Klint Hischke Melissa Holen Skyler Holloway Ashlee Horner Jordan Hove Rebekah Huston Hannah Iverson Jacob Jendusa Zachary Jennings Brittany Johnson Sara Johnson Chelsea Jorgensen Christopher Karpin Nathan Kearns Heather Kelly Abby Kessenich Jeffrey Khan Jacob Klingbeil Emily Klopstein Janelle Kluczynski Lindsav Knoebel Taylor Koch Lucas Koenig Charles Koeppl Sarah Kubiatowicz

Miranda Kuhn Anna Lamm Mackenzie Lane Steven Lasee Chelsea Lawliss Joseph Lehner Nima Lendey Mari Lentz Jonathan Leon Amanda Leonard Lakeshia Lobdell Rachele Loughnan Panhia Ly Casey Macholl Jasper Mayzik Madaline McRae **Brittany Miller** Ilona Miller Casev Moon Michelle Morici Sarah Moss Cory Mueller Codi Ness Brandon Nickel Alina Nikogosvan Jacob Nollge Alexander Norris Megan O'Connell Pevton Olson Kristine Omen Sally Paul Megan Peterson Brittany Pigeon Isaac Price Jeffrev Pritchett-Heise Angela Puls **Brittany Radliff** Sara Rand **Emily Rausch** Mishall Raza Shawn Reinen Marie Remmel Jessica Rettler Mitchel Reuter Saskia Richter Bridgett Ripp Courtney Ritchie Olivia Robie Ashley Roehl Michael Rosenberg Matthew Rubenzer Kyle Rugg Cody Ruiz Dylan Rummel

Abraham Sanchez Danielle Sands Brian Saski **Gregory Satina** Caleb Saunders Linsey Schiff Caitlin Schroeder Cassandra Schultz Vanessa Schwartz Joleen Schwellenbach Jesse Servais **Brittany Servent** Nathan Servey Aaron Severson Jessica Shimon Kevin Siems Kaitlin Sikora Ranjit Singh Tara Sisco John Skic Jessica Slicer Meghan Speck Rvan Stewart Brooke Strehlow Michelle Stricker Ryan Studnicka Andrew Suralski Corinn Tanel Luis Teieda Michael Tesch Jr Kaomeng Thao Renee Thiem **Emily Thornsen** Tajai Turner **Brodie Tyler** Chad Uarich Joseph Ümeseaka Alexander Vandenbush Tria Vana Sarah Vieth Zachary Waechter Benjamin Walsh Ian Watts Alyssa Wulff Sara Xiona Doua Xiong Yia Xiong Kelly Xiong Zong Xiong Wendy Yang Moua Yang Thomas Zanton Jeffrey Ziel

Aryn Erickson

"I am truly thankful that an organization like this exists and is actually making a difference for Wisconsin students. Thank you once again."

— Krista

Messages from the Students

"I appreciate it so much because it will really help me pay for college. I can now go to a bigger school and do what I would really love to do, and it's all thanks to your kindness that I can."

— Katie

"This fund has been an incredible resource and blessing for me in my life. Thanks to this fund, I am a graduated student who is debt free and has found a job."

— Brittany

"Thank you for all that you have done for me in the last four years. I am forever grateful to your organization for helping me follow my dreams."

— Sam

"I currently work full time and I am a full-time mother to two adorable children, ages 1 and 5. The financial assistance you provided will be of great help to me in paying my education expenses, and it will allow me to concentrate more of my time for studying and family."

— Casey

"Without your financial help during my undergraduate degree, I would not have been able to start graduate school right away this fall. I am extremely thankful for your help, and I know the Fund for Wisconsin Scholars program is a huge blessing to so many students."

— Abby

"The grants you provide could mean the difference between a student taking a second or third job, or using the time instead to study, research or become involved within their campus or community."

Thank you from the bottom of my heart. I am completely speechless.

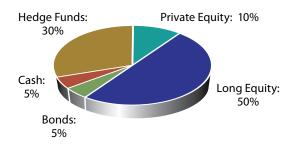
— Ryan

"Due to your generous donations, I was able to complete college without having financial limitations."

— Lindsa



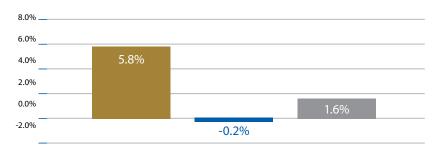
FFWS APPROVED LONG-TERM ASSET ALLOCATION TARGETS



FFWS vs. Portfolio Benchmark & Global Equity Markets*

July 1, 2012 – June 30, 2013

FFWS vs. Portfolio Benchmark & Global Equity Markets*



March 1, 2008 - June 30, 2013

■ FFWS Portfolio ■ FFWS Portfolio Benchmark ■ MSCI ACWI*

ENDOWMENT

The Fund For Wisconsin Scholars was endowed by a generous gift of Cisco Systems Inc. common stock from John and Tashia Morgridge. The endowment has been diversifying the investment portfolio into other asset classes and investments so that endowment investment returns do not depend on the market fluctuations of a single stock. This diversification process began in the first quarter of 2008 and is now complete.

The primary long-term objective of the investment program is to manage the assets in a prudent and well diversified manner to ensure sufficient resources to meet all funding requirements. In an effort to achieve the longterm objective, the Board has established asset allocation targets for the diversification of the portfolio.

The Endowment has distributed close to \$30 million of grants and stipends to Wisconsin college students since its founding in March 2008. The value of the investment portfolio on June 30, 2013 was \$154.5 million.

For the fiscal year ended June 30, 2013 the portfolio returned +14.5% net of management fees. This compares to returns of +12.6% for the portfolio's total benchmark and +16.6% for the Morgan Stanley index of global equity markets (MSCI All Country World Net).

From inception March 2008 to June 30, 2013 the portfolio has compounded at an annual rate of return of +5.8% net of management fees with significantly less volatility than the underlying global equity markets (11.1% vs. 20.8%). This compares to returns of -0.2% for the portfolio benchmark and +1.6% for the Morgan Stanley index of the global equity markets over the same time period.

By THE Numbers 2012 – 2013

- \$7,856,282 was distributed to UW and WTCS colleges and universities for FFWS grants and stipends.
- 3,250 students across Wisconsin received either a FFWS grant or stipend during the 2012-2013 academic year.
- 16 WTCS Districts received \$819,491 to distribute FFWS grants and stipends to students.
- 13 UW Two year colleges received \$470,113 to distribute FFWS grants and stipends to students.
- 13 UW Four year colleges received \$6,566,678 to distribute FFWS grants and stipends to students.
- A total of \$29,960,639 has been distributed to UW and WTCS students over the last five academic years.
- 217 students from the 2008-2009 cohort of 900 students have earned a credential within five years, 160 earned baccalaureate degrees.

